Managing Funding Changes and building a sustainable future: What you look like today is not what you look like in 15 years!
To start - Be Clear about your Business Model

- **Transfer, hold, rent (tenancy manager)**
- **Transfer, build, hold, rent (developer utilising debt banks can support)**
- **Transfer, build, hold, rent, sell (developer/SPV can now support investment, banks, private loan placements)**
- **Transfer, build, hold, rent, sell/shared equity (developer/SPV can now support ethical investment)**
Where can sustainable equity /investment come from?

Philanthropy.

Funds (managed, listed, unlisted etc).

Superfunds.
Shared Equity – not a product an intent!

- A new form of home ownership.
- A new CHP business model.
- Provides an investment opportunity, social and financial return
- Affordable housing alternative? Option for partnering with developers, e.g. on affordable housing inclusionary zoning requirements.